

# THE CAMPFEST EXPERIENCE

The first weekend of February marks an annual pilgrimage for thousands of supporters of trending entertainment and the local automotive lifestyle scene, offering a choice of single-day or weekend-long experiences immersed in the camaraderie with fellow enthusiasts. Whether traditional camping under the stars or opting for modern accommodation, SA CampFest promises an unforgettable experience.

Each year, meticulous venue and surrounding town preparations are performed to accommodate the growing demand for public attendance and the influx of customised vehicle owners eager to join the showcase. Our objective is to blend appreciation for South Africa's natural beauty and landscape with the outdoor lifestyle, often distant from city offices.

SA Camp Fest is a prominent social event that stimulates demand and consumption, social cohesion, creativity through innovation and competitiveness. With 500 contestants, international guests, entertainment and integrated tourism this event sets the standard for excellence in the SA lifestyle and motoring scene.





## THE BRAND PILLARS

UNITE

We believe in the power of unity and community. Our event serves as a platform for lifestyle enthusiasts from diverse backgrounds to come together, share their love for Mzansi culture, and forge lifelong connections. We unite enthusiasts from across South Africa and around the world, fostering a sense of camaraderie and belonging.

CREATE

Creativity is at the heart of SA
CampFest. We encourage
attendees to unleash their
imagination and express
themselves through their
personalities, whether it's
through motoring artwork,
innovative designs, or unique
interaction. By providing
opportunities for creativity to
thrive, we empower individuals
to bring their visions to life and
contribute to the vibrant tapestry
of the SA community.

INSPIRE

We aim to inspire passion and creativity within the automotive community and beyond.

Through showcasing the best personal cars, hosting renowned international personalities, and offering innovative activities, we inspire enthusiasts to push boundaries and pursue excellence in their cultural endeavors.





## TOUCH POINTS

#### **ACTIVATIONS**

#### ROAD TO CAMP FEST

A series of on the ground activations at various locations across Gauteng, KZN and North West provinces.

Partnered events in Mpumalanga, Free State and the Cape amplify the scope of activation opportunities.

These touch points bring the brand to the people with live Entertainment, Cars and opportunities to showcase creative talent.

#### SOCIAL MEDIA

#### **FACEBOOK**

Our largest organic engagement point. Our page holds enthusiasts who engage deeply in all content and communications.

#### INSTAGRAM

Our platform set to display lifestyle and high-quality content. From design to professional videography and photography.

#### TIKTOK

Raw and uncut. Our platform to display the real moments.

#### CAMPAIGNS

#### **GIVEAWAYS**

Wolfsburg Cars
(14 Customised Vehicles)
International Tours
(Austria, Brazil & Germany)
Sponsor Products
(Merchandise & Services)
Event Tickets & Packages

#### **PROMOTIONS**

Product promotions for sponsors via our digital platforms.

Event MC promotions and Demos at all events including the main show.





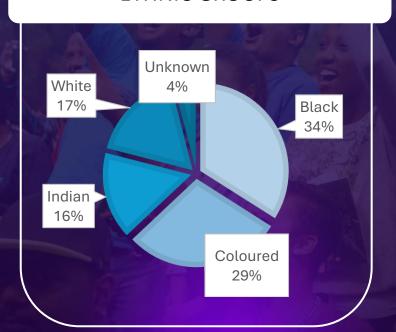
## DEMOGRAPHICS

FOOTPRINT OF ATTENDEES

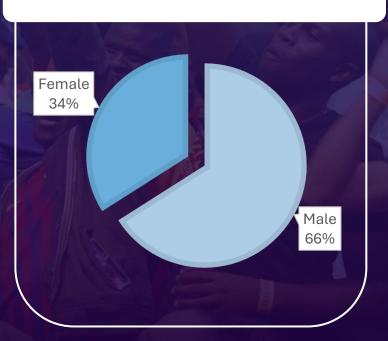
SOUTH AFRICAN VISITORS
9 Provinces
15 Major Cities
66 Urban Towns

INTERNATIONAL VISITORS
6 Continents
18 Countries

**ETHNIC GROUPS** 



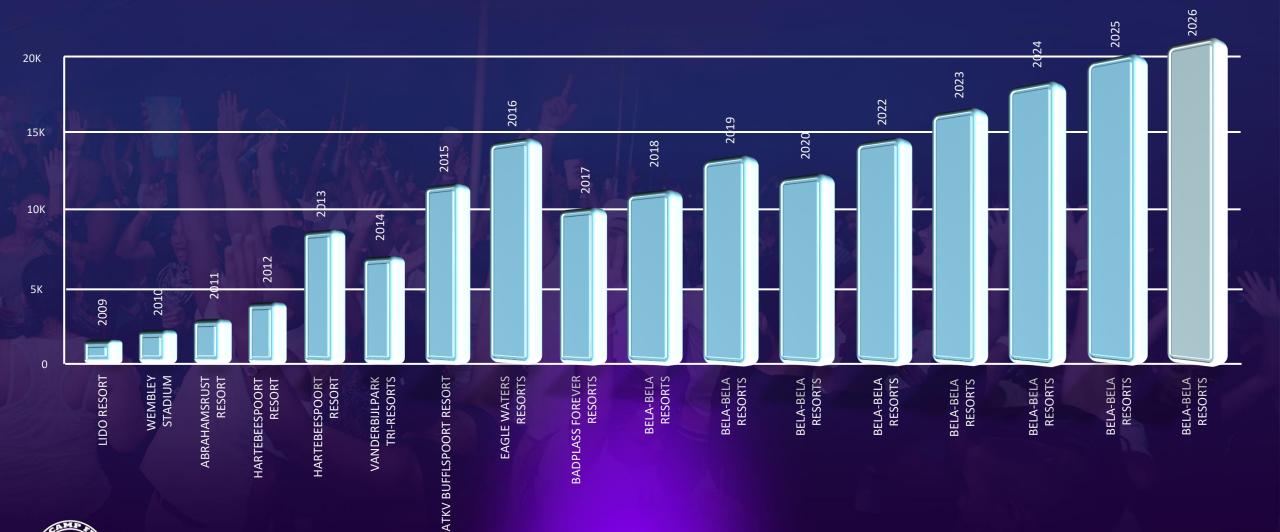
**GENDER** 







## ATTENDANCE







## **EVENTMAP**

#### Unveiling The Ultimate Event Map at Warmbaths Resort

Embark on an exhilarating journey with SA CampFest as we unveil the ultimate event map across the picturesque landscape of Warmbaths Resort. Nestled amidst the serene beauty of nature, Warmbaths Resort serves as the canvas for an immersive experience like no other. From sprawling camping sites to pulsating main stage areas, from cozy chalets to electrifying entertainment zones, every nook and cranny of this venue presents ample opportunities for branding and activation, ensuring an unforgettable rendezvous for attendees and sponsors alike.





## ENGAGEMENT OPPORTUNITIES

#### Main Stage Area:

Step into the heart of the action at the main stage area, where excitement fills the air and euphoria knows no bounds. A 360 degree stage with a rotating platform creating an unforgettable spectacle. Here, branding takes center stage, with giant LED screens showcasing sponsor logos, branded stage backdrops framing the showcase, and immersive brand activations engaging the crowd. From sampling stations to photo booths, businesses have the opportunity to captivate audiences and leave a lasting impression amidst the pulsating energy of the main stage.

#### Camping Sites:

The heartbeat of SA CampFest lies within its vibrant camping community, where tents dot the landscape like stars in the night sky. Spread across the verdant grounds of Bela Bela, these camping sites offer prime real estate for engagement and activations. Businesses use this opportunity to demonstrate their products and reinforce the power of their brands, sparking conversations amongst campers for months after the event.

Whether it's a branded leisure zone or a pop-up merchandise store, the camping sites serve as fertile ground for immersive brand experiences and networking.

#### **Chalets:**

For those seeking a touch of luxury and upmarket opportunities, the chalets at Warmbaths Resort offer a sanctuary of comfort and style. Tucked away in tranquil corners, these chalets provide a premium branding canvas for businesses. Imagine branded welcome kits awaiting guests, bespoke room amenities bearing sponsor logos, and the tourism benefits with guests from many destinations. Whether it's a VIP lounge or an entertainment zone, businesses can elevate their presence and forge meaningful connections in the lap of luxury.





## THE DIGITAL EXPERIENCE

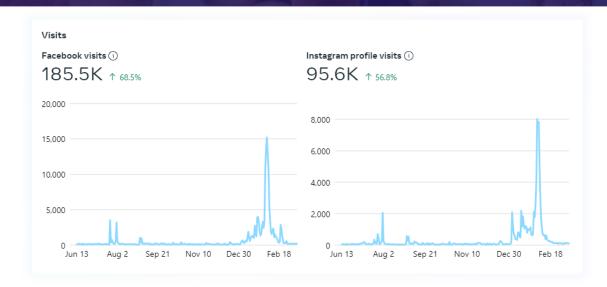
SA CampFest, the largest socially inspired Automotive Festival in Africa, is a spectacular annual event that garners significant attention from enthusiasts world wide. The buildup to the festival is electric, with social media platforms buzzing as fans share their excitement and anticipation. Throughout the event weekend, live updates, photos and videos flood social media, capturing thrilling moments from car showcases, creative customising competitions, entertainment, and meet-and-greets.

This dynamic media coverage not only immerses the many thousands of attendees in real-time experiences over 17 years but also extends the festival's reach to countless more eyes and ears across the country who engage with the event online, amplifying its impact and creating a vibrant, shared automotive culture.



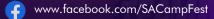


## FACEBOOK X INSTAGRAM











www.youtube.com/@sacampfest

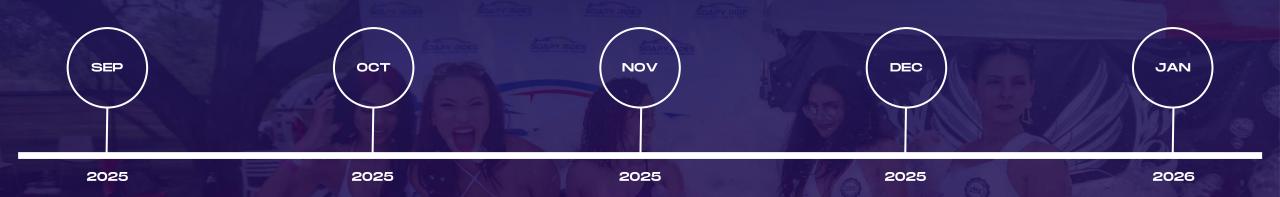




www.vimeo.com/sacampfest



## THE ROADSHOW



The SA CampFest road show, held at various locations across Gauteng, KZN and NW provinces, is a dynamic initiative designed to bolster brand awareness and engage the community. As anticipation for the main event builds, the road show travels to selected areas, creating a buzz with interactive displays and exclusive previews of festival highlights. Enthusiasts flock to these locations, drawn by the chance to purchase CampFest tickets, especially after they have sold out online. This strategy not only drives foot traffic to the locations but also strengthens the connection between participating businesses and a growing loyal fanbase, ensuring the excitement for SA CampFest reaches fever pitch.







## PR / MARKETING VALUE





The SA CampFest event attracts significant Advertising Value Equivalency gain for entities who participate with activations and marketing campaigns.

The print media, digital and TV coverage ensures good exposure for businesses that target a strong audience and need public interaction with meaningful impact.





## NIGHTENTERTAINMENT







The electrifying Friday and Saturday entertainment of the CampFest weekend, takes the festival experience to unprecedented heights. Featuring prominent South African DJs, as well as new upcoming talent, this high-energy event transforms the evenings into a vibrant celebration of music, community, and automotive culture. Attendees can dance the night away to pulsating beats, indulge in a diverse array of gourmet delights from food trucks, and enjoy refreshing drinks from well-stocked bars.

The excitement is further amplified with thrilling giveaways and interactive experiences. This well executed event ensures the promoting of social cohesion and a positive image for the identity of our nation through diversity of artists, content and values. CampFest is not just another party; it's the crescendo of creatives, where festival-goers can connect and create the unforgettable.

There is an abundance of branding opportunities and the surrounding town looks forward to this event as the most lucrative trading period on the yearly calendar for the region.





## EXHIBITOR PACKAGES



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#### 1. Puebla Package

Chalet Accommodation (2 nights for 4 persons) 8m (w) x 6m (d) Display Stand Selected Logo Placement on Digital Posters + 10 Complimentary Day Visitor Passes R32 500



## 3. Zwickau Package

Lakeside Chalet Accommodation (2 nights for 6 persons) 10m (w) x 10m (d) Display Stand Selected Logo Placement on Digital Posters Social Media Collaboration - Announcement Post Business Reel (Promotional Product Video) + 10 Complimentary Day Visitor Passes

R54 500



### 2. Martorell Package

Luxury Chalet Accommodation (2 nights for 6 persons) 10m (w) x 10m (d) Display Stand Selected Logo Placement on Digital Posters Social Media Collaboration - Announcement Post + 10 Complimentary Day Visitor Passes

R42 500



#### 4. Anchieta Package

Executive Chalet Accommodation (2 nights for 10 persons) 10m (w) x 10m (d) Display Stand Selected Logo Placement on Digital Posters Social Media Collaboration - Announcement Post Two Individual Business Reels (Promotional Product Videos) + 10 Complimentary Day Visitor Passes

R64 500





## SOUND EXPERIENCE PACKAGES



#### 5. Poznân Package (Shared Feature)

Chalet Accommodation (2 nights for 6 persons)
Shared Branded Sound Stage – Platform shared by two audio lifestyle brands
Sound Competition (USACI measured acoustics)
1000m2 activation space - Shared by two audio lifestyle brands
Sound off advert for Social Media
Social Media Collaboration – Dual Sponsorship Brand Post
Sponsorship Logos on all marketing material
+ 10 Complimentary Day Visitor Passes

R49 500



## 6. Palmela Package (Exclusivity Feature)

Luxury Chalet Accommodation (2 nights for 6 persons)
Fully Branded Sound Stage – Exclusive Sound Experience Brand
Sound Competition Ownership (USACI measured acoustics)
1000m2 activation space – Exclusive audio lifestyle brand
Sound off advert for Social Media
Social Media Collaboration – Exclusive Sponsorship Product Post
Sponsorship Logos on all marketing material
+ 10 Complimentary Day Visitor Passes

**R89 500** 





## AFTERFEST PACKAGES



#### 7. Pacheco Package (Shared Feature)

Chalet Accommodation (2 nights for 6 persons) Shared Branded Entertainment Stage – Platform shared by two lifestyle brands Branded DJ Booth (with revolving artist names) 400m2 total activation space in VIP area Branded Afterfest entrance points Social Media Collaboration – Dual Sponsor Brand Post Sponsorship Logos on all marketing material + 10 Complimentary Day Visitor Passes

R59 500



## 8. Ingolstadt Package (Exclusivity Feature)

Luxury Chalet Accommodation (2 nights for 6 persons) Fully Branded Entertainmnent Stage – Exclusive Lifestyle Experience Brand Branded DJ Booth (with revolving artist names) 400m2 total activation space in VIP area Branded Afterfest entrance points Social Media Collaboration – Exclusive Sponsor Products Post Sponsorship Logos on all marketing material + 20 Complimentary Day Visitor Passes R95 500





## SPONSORSHIP PACKAGES



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#### 9. Chattanooga Package

2 x Luxury Chalet Accommodation (2 nights for 12 persons)

**Shared Tier 3 Activation Space** 

Venue drive-in branded flags 2m (Individual Brand)

Shared Branded Entrance Apex Arch

Shared Branded Main Stage

Shared Branded Vehicle Ramp Arch

Shared Main Stage Screens (10 second video per brand on rotation)

Shared Branded Giveaway Vehicle (12 Months Branding)

Main Motor Show Area Branded Flags

Social Media Sponsor Brand Announcement

3 x Social Media Reels Across 3 Months (Instagram, Facebook & Tiktok)

**Branded Social Media Posts** 

After Movie Brand Feature

Branded Highlights on Media Partner Platforms

VIP Access (Luxury Lounge & After Fest)

Dedicated Complimentary Tickets for Giveaway Campaign

R249 900



## 10. Kariega Package

2 x Lakeside Chalet Accommodation (2 nights for 12 persons)

Shared Tier 2 Activation Space

Venue drive-in branded flags 3m (Individual Brand)

Shared Branded Entrance Apex Arch

Shared Branded Main Stage

Shared Branded Vehicle Ramp Arch

Shared Main Stage Screens (20 second video per brand on rotation)

Shared Branded Giveaway Vehicle (12 Months Branding)

Main Motor Show Area Branded Flags

Social Media Sponsor Brand Announcement

6 x Social Media Reels Across 3 Months (Instagram, Facebook & Tiktok)

**Branded Social Media Posts** 

After Movie Brand Feature

Branded Highlights on Media Partner Platforms

VIP Access (Luxury Lounge & After Fest)

Dedicated Complimentary Tickets for Giveaway Campaign

Branded Lakeside Flag Poles and Water Beacons

Public Engagement Campaign (Services/Product giveaways)

R499 900





## SPONSORSHIP PACKAGES



## 11. Wolfsburg Package

Executive Chalet Accommodation (2 nights for 10 persons)

Lakeside Chalet Accommodation (2 nights for 6 persons)

Hotel Suite Accommodation (2 nights for 2 persons)

**Exclusive Tier 1 Activation Space** 

Venue drive-in branded flags 4m (Individual Brand)

Tier 1 Branded Entrance Apex Arch

Tier 1 Branded Main Stage

Tier 1 Branded Vehicle Ramp Arch

Shared Main Stage Screens (30 second video per brand on rotation)

Exclusive Branded Giveaway Vehicle (12 Months Branding)

Main Motor Show Area Branded Flags

Social Media Sponsor Brand Announcement

6 x Social Media Reels Across 3 Months (Instagram, Facebook, Twitter & Tiktok)

**Branded Social Media Posts** 

After Movie Brand Feature

Branded Highlights on Media Partner Platforms

VIP Access (Luxury Lounge & After Fest)

Dedicated Complimentary Tickets for Giveaway Campaign

Tier 1 Branded Lakeside Flag Poles and Water Beacons

Public Engagement Campaign (Services/Product giveaways)

Exclusive Road To Camp Fest Activation Space (4 month build-up promotion)

Full Naming Rights – Exclusive event title sponsor

Venue Lifestyle Zone Activation Space

Influencers Drive - Ticket Giveaways

Winner's branded apparel – Tour to Germany (Exclusive Sponsor Brand Placement)

DSTV Ignition Channel Coverage – Brand focus

Radio 947 FM Coverage – Brand focus

R1 199 900





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